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**NEWS RELEASE** 

### FOR IMMEDIATE RELEASE

Nasdaq:POPEZ

July 30, 2007

### POPE RESOURCES REPORTS SECOND QUARTER NET INCOME OF \$4.8 MILLION

Pope Resources (Nasdaq:POPEZ) reported net income of \$4.8 million, or \$1.01 per diluted ownership unit, on revenues of \$15.3 million for the second quarter ended June 30, 2007. This compares to net income of \$3.5 million, or 74 cents per diluted ownership unit, on revenues of \$15.6 million for the comparable period in 2006.

Net income for the six months ended June 30, 2007 totaled \$5.7 million, or \$1.19 per diluted ownership unit, on revenues of \$22.1 million. Net income for the corresponding period in 2006 totaled \$8.8 million, or \$1.86 per diluted ownership unit, on revenues of \$31.7 million.

Earnings before interest, taxes, depreciation, depletion, and amortization (EBITDDA) for the quarter ended June 30, 2007 were \$7.0 million, compared to \$6.0 million for the second quarter of 2006. For the six months ended June 30, 2007, EBITDDA was \$8.8 million, compared to \$14.9 million for year-to-date 2006 results.

"Our operating results for second quarter 2007 were higher than last year's comparable quarter primarily because our harvest volume increased by 36%, from 17 million board feet (MMBF) in 2006 to 23 MMBF in 2007," said David L. Nunes, President and CEO. "Log prices generally softened during the second quarter given the decline in domestic housing starts, but we were able to mitigate much of the impact of this trend by virtue of locking in second quarter prices earlier in the year when market sentiment was less bearish, and by shifting our harvest mix toward select markets where pricing remained healthier. As a result, our average realized log price increased by 4% during the quarter, from \$603 per thousand board feet (MBF) in 2006 to \$626 per MBF in 2007."

For the first six months of 2007, Fee Timber operating income declined 5% to \$9.7 million from \$10.2 million in 2006. This decline was driven by a 16% drop in harvest volumes, from 39 MMBF in 2006 to 33 MMBF in 2007. This was offset somewhat by a 1% increase in the average realized log price, which rose from \$606 per MBF in 2006 to \$611 per MBF in 2007. Through the first half of 2007, we harvested 60% of our planned annual harvest volume, compared to the first half of 2006, when we harvested 71% of the total annual harvest volume.

Our Timberland Management & Consulting segment posted a year-to-date operating loss of \$0.3 million compared to income of \$1.3 million in 2006. The decline in operating income from this segment is the result of fewer assets under management in 2007 and a timberland disposition fee earned in 2006 that was not repeated in 2007.

Operating income for our Real Estate segment declined from \$0.2 million for the first six months of 2006 to a \$1.0 million loss for the comparable period in 2007. This anticipated decline is due to a significant reduction in the number of land sale closings in the first half of 2007 compared to the first half of last year. We expect to generate revenue from our Gig Harbor and Bremerton projects during the balance of 2007, but do not expect to reach the record level attained in 2006.

The financial schedules attached to this earnings release provide detail on individual segment results and operating statistics.

#### **About Pope Resources**

Pope Resources, a publicly traded limited partnership, and its subsidiaries Olympic Resource Management and Olympic Property Group, own or manage over 430,000 acres of timberland and development property in Washington and Oregon. In addition, we provide forestry consulting and timberland investment management services to third-party owners and managers of timberland in Washington, Oregon, and California. The company and its predecessor companies have owned and managed timberlands and development properties for more than 150 years. Additional information on the company can be found at <a href="https://www.poperesources.com">www.poperesources.com</a>. The contents of our website are not incorporated into this release or into our filings with the Securities and Exchange Commission.

This press release contains a number of projections and statements about our expected financial condition, operating results, business plans and objectives. These statements reflect management's estimates based on current goals and its expectations about future developments. Because these statements describe our goals, objectives, and anticipated performance, they are inherently uncertain, and some or all of these statements may not come to pass. Accordingly, they should not be interpreted as promises of future management actions or financial performance. Our future actions and actual performance will vary from current expectations and under various circumstances the results of these variations may be material and adverse. Some of the factors that may cause actual operating results and financial condition to fall short of expectations include factors that affect our ability to anticipate and respond adequately to fluctuations in the market prices for our products; environmental and land use

regulations that limit our ability to harvest timber and develop property; labor, equipment and transportation costs that affect our net income; our ability to discover and to accurately estimate liabilities associated with our properties; and economic conditions that affect consumer demand for our products and the prices we receive for them. Other factors are set forth in that part of our Annual Report on Form 10-K entitled "Risk Factors." Other issues that may have an adverse and material impact on our business, operating results, and financial condition include those risks and uncertainties discussed in our other filings with the Securities and Exchange Commission. Forward-looking statements in this release are made only as of the date shown above, and we cannot undertake to update these statements.

Management considers earnings (net income or loss) before interest expense, income taxes, depreciation, depletion and amortization (EBITDDA) to be an important measure of operating profitability, particularly when comparing results between different timber-owning companies because there are varying methods of calculating depletion expense under GAAP. With different issuers employing various calculation methodologies, disclosure of EBITDDA can make it easier for the reader to make meaningful comparisons between the operating results and cash-generating capabilities of different timber companies.

# Pope Resources, A Delaware Limited Partnership Unaudited

### CONSOLIDATED STATEMENTS OF OPERATIONS

(all amounts in \$000's, except per unit amounts)

	Three months ended June 30,			Six months end	ded June 30,		
		2007		2006	2007		2006
Revenues	\$	15,326	\$	15,610	\$ 22,113	\$	31,693
Costs and expenses:							
Cost of sales		(6,294)		(8,414)	(9,131)		(14,839)
Operating expenses		(4,080)		(3,461)	(7,342)		(6,934)
Operating income		4,952		3,735	 5,640	-	9,920
Interest, net		18		(217)	27		(526)
Income before income taxes and minority interest		4,970		3,518	5,667		9,394
Income tax provision		(10)		8	(17)		(437)
Income before minority interest		4,960		3,526	5,650		8,957
Minority interest		(145)		14	19		(119)
Net income	\$	4,815	\$	3,540	\$ 5,669	\$	8,838
Average units outstanding - Basic		4,685		4,641	4,675		4,638
Average units outstanding - Diluted		4,786		4,753	4,776		4,750
Basic net income per unit	\$	1.03	\$	0.76	\$ 1.21	\$	1.91
Diluted net income per unit	\$	1.01	\$	0.74	\$ 1.19	\$	1.86

# CONSOLIDATED BALANCE SHEETS (all amounts in \$000's)

	J	June 30,		ember 31,
		2006		
Assets:				
Cash	\$	6,146	\$	7,194
Short term investments		25,000		25,000
Other current assets		10,705		8,933
Roads and timber		95,814		98,110
Properties and equipment		42,207		39,026
Other assets		1,490		2,019
Total	\$	181,362	\$	180,282
Liabilities and partners' capital:				
Current liabilities	\$	13,341	\$	14,775
Long-term debt, excluding current portion		29,543		30,866
Other long-term liabilities		46,867		47,036
Total liabilities		89,751		92,677
Partners' capital		91,611		87,605
Total	\$	181,362	\$	180,282

### RECONCILIATION BETWEEN NET INCOME AND EBITDDA (all amounts in \$000's)

	Three months ended June 30,					Six months ended June 30,			
	:	2007		2006		2007		2006	
Net income	\$	4,815	\$	3,540	\$	5,669	\$	8,838	
Added back:									
Interest, net		(18)		217		(27)		526	
Depletion		2,038		2,119		2,749		4,692	
Depreciation and amortization		197		175		399		359	
Income tax expense		10		(8)		17		437	
EBITDDA	\$	7,042	\$	6,043	\$	8,807	\$	14,852	

### RECONCILIATION BETWEEN CASH FROM OPERATIONS AND EBITDDA (all amounts in \$000's)

	Three months 2007	ended J	une 30, 2006	Six months end 2007	led Jun	e 30, 2006
Cash from operations	\$ 7,718	\$	7,858	\$ 6,907	\$	12,313
Added back:						
Change in working capital	-		1,522	2,368		5,682
Interest	-		217	-		526
Deferred revenue	260		-	-		-
Minority interest	-		13	19		-
Defered taxes	-		36	-		19
Income tax provision	10		-	17		437
Less:						
Change in working capital	(673)		-	-		-
Interest	(17)			(26)		-
Deferred revenue	-		(666)	(77)		(941)
Cost of land sold	(14)		(2,856)	(46)		(2,869)
Equity based compensation	(103)		(72)	(361)		(195)
Minority interest	(145)		-	-		(120)
Income tax provision	-		(8)	-		-
Other	6		(1)	6		-
EBITDDA	\$ 7,042	\$	6,043	\$ 8,807	\$	14,852

## SEGMENT INFORMATION (all amounts in \$000's)

	Three months ended June 30,				Six months ended June 30,			
	2007		2006		2007		2006	
Revenues:								
Fee Timber	\$ 14,614	\$	10,449	\$	20,806	\$	24,173	
Timberland Management & Consulting (TM&C)	356		544		708		2,568	
Real Estate	356		4,617		599		4,952	
Total	15,326		15,610		22,113		31,693	
EBITDDA:								
Fee Timber	9,266		6,195		12,629		15,071	
TM&C	(149)		71		(259)		1,250	
Real Estate	(419)		629		(936)		324	
General & Administrative	(1,656)		(852)		(2,627)		(1,793)	
Total	7,042		6,043		8,807		14,852	
Depreciation, depletion and amortization:								
Fee Timber	2,122		2,181		2,916		4,825	
TM&C	20		20		41		36	
Real Estate	43		43		87		77	
General & Administrative	50		50		104		113	
Total	2,235		2,294		3,148		5,051	
Operating income/(loss):								
Fee Timber	7,289		4,014		9,694		10,246	
TM&C	(169)		37		(300)		1,333	
Real Estate	(462)		586		(1,023)		247	
General & Administrative	(1,706)		(902)		(2,731)		(1,906)	
Total	\$ 4,952	\$	3,735	\$	5,640	\$	9,920	

#### SELECTED STATISTICS

		Three mo	months ended			Six months ended		1
	3	0-Jun-07		30-Jun-06	3	80-Jun-07	3	0-Jun-06
Log sale volumes (thousand board feet):								
Sawlogs								
Douglas-fir		15,991		11,842		23,106		28,282
Whitewood		2,922		1,149		3,713		3,145
Cedar		575		227		635		586
Hardwood		878		1,144		1,007		1,706
Pulp								
All species		2,241		2,288		4,185		4,964
Total		22,607		16,650		32,646		38,683
Average price realizations (per thousand board feet):								
Sawlogs								
Douglas-fir		638		665		630		675
Whitewood		477		452		480		443
Cedar		1,333		1,182		1,320		993
Hardwood		945		670		910		646
Pulp								
All species		398		260		430		255
Overall		626		603		611		606
Owned acres *		140,294		117,435		140,294		117,435
Acres under management		292,647		291,925		292,647		291,925
Capital expenditures (\$000's)	\$	3,101	\$	2,713	\$	4,410	\$	4,148
Depletion (\$000's)	\$	2,038	\$	2,119	\$	2,749	\$	4,692
Depreciation (\$000's)	\$	197	\$	175	\$	399	\$	359
Debt to total capitalization		25%		31%		25%		31%

<sup>\* 2007</sup> acres include 23,858 acres owned by ORM Timberfund I, LP.

#### QUARTER TO QUARTER COMPARISONS (Amounts in \$000's except per unit data)

	Q2 2007	vs. Q2 2006	Q2 2007	vs. Q1 2007	
	,	Γotal	,	Total	
Net income:	\$	4,815	\$	4,815	
2nd Quarter 2007 1st Quarter 2007	Þ	4,013	Ф	4,813 854	
2nd Quarter 2006		3,540		0.54	
Variance	\$	1,275	\$	3,961	
Detail of earnings variance:					
Fee Timber					
Log price realizations (A)	\$	520	\$	1,085	
Log volumes (B)		3,592		7,264	
Depletion		81		(1,327)	
Production costs		(989)		(2,145)	
Other Fee Timber		68		4	
Timberland Management & Consulting					
Management fee changes		(77)		(1)	
Other Timberland Mgmnt & Consulting		(129)		(37)	
Real Estate					
Land sales		(1,370)		-	
Other Real Estate		326		103	
General & administrative costs		(804)		(681)	
Interest expense		96		38	
Other (taxes, minority int., interest inc.)		(39)		(342)	
Total change in earnings	\$	1,275	\$	3,961	

<sup>(</sup>A) Price variance calculated by extending the change in average realized price by current period volume.(B) Volume variance calculated by extending change in sales volume by the average log sales price for the comparison period.